

Appendix 1: Divisional Key Performance Indicators – Q3 2020

Unaudited pro forma

Pro forma basis ¹																							
£m	PPB				SBG			PokerStars				Australia				US				Group			
	Q3 2020	Q3 2019	% Change	CC ² % Change	Q3 2020	Q3 2019	% Change	Q3 2020	Q3 2019	% Change	CC ² % Change	Q3 2020	Q3 2019	% Change	A\$ % Change	Q3 2020	Q3 2019	% Change	US\$ % Change	Q3 2020	Q3 2019	% Change	CC ² % Change
Sportsbook stakes	1,791	1,707	+5%	+5%	1,166	1,102	+6%	207	175	+18%	+24%	3,003	1,661	+81%	+82%	1,247	513	+143%	+155%	7,415	5,158	+44%	+45%
Sportsbook net revenue margin	9.4%	9.4%	Flat	Flat	11.6%	9.6%	+200bps	7.1%	8.5%	-140bps	-140bps	10.7%	11.0%	-30bps	-30bps	2.1%	5.2%	-310bps	-310bps	9.0%	9.5%	-50bps	-50bps
Sports revenue	224	221	+1%	+2%	141	112	+26%	15	15	Flat	+3%	320	182	+76%	+76%	99	76	+30%	+36%	798	606	+32%	+33%
Gaming revenue	127	101	+26%	+29%	91	71	+27%	247	248	Flat	+6%					62	16	+281%	+299%	527	436	+21%	+26%
Total revenue	351	322	+9%	+10%	231	183	+26%	262	263	Flat	+5%	320	182	+76%	+76%	161	93	+74%	+82%	1,325	1,042	+27%	+30%

Pro forma basis ¹							
£m	PPB Online				PPB Retail		
	Q3 2020	Q3 2019	% Change	CC ² % Change	Q3 2020	Q3 2019	% Change
Sportsbook stakes	1,397	1,256	+11%	+11%	394	451	-13%
Sportsbook net revenue margin	8.2%	8.2%	Flat	Flat	13.4%	12.8%	+60bps
Sports revenue	171	163	+5%	+5%	53	58	-9%
Gaming revenue	106	84	+27%	+31%	21	17	+22%
Total revenue	278	247	+12%	+14%	74	75	-2%

¹ Flutter's combination with TSG completed on May 5 2020. The pro forma numbers presented include TSG included for a full 3-month period in 2019

² Constant currency ("cc") growth is calculated by retranslating non-sterling denominated component of Q3 2019 at Q3 2020 exchange rates